

## Teilen System Walls – Lead Time

Any Lead time provided by Teilen System Walls LLC, is an estimated time. As such, Teilen System is not liable for ensuring or guaranteeing these lead time.

There are many factors that can interfere with our estimated lead times, such as shortages in our suppliers, high seasons, weather problems, workers' health, last minute changes, delay in delivery of the project by other contractors involved such as floors, ceilings, painters, drywalls, etc.

It is an estimated time calculated with normal work situations during normal working hours (7:30 am to 6:00 pm) from the moment we have the possibility to enter to work on site.

We take at least a week to process and schedule the order, because our product is an architectural wall, our installation method is in 2 phases, in the first phase we make the framing of the project and in the second phase we install the glass, melamine or acoustic panel. Normally between the first and second phase we take between 1 to 2 weeks. That gives us time to produce and temper the glass and produce any other material that has been chosen for the Teilen System wall.

If the project requires electrical solutions, supplied by BYRNE, they take 2 weeks to produce and ship the product to our factory. So it would extend the installation to the first phase 2 weeks.

If the project requires a color other than the Standard, which is Anodized Gray, we would have to paint it with powder coating, which would take 1 week and would extend the installation of the first phase 1 week. (If the project has electrical solutions and painted, it would be the same 2 weeks that the BYRNE product would take to reach our factory)

If the project requires Frosted Vinyl Service, it will be installed a couple of days after the final installation of the Glass.

In summary:

- For projects smaller than 200 LF our approximate lead time is 2 to 3 weeks.
- For projects between 200 LF and 800 LF our approximate lead time is 3 to 4 weeks.
- For projects over 800 LF depends on the complexity of the work and the schedule program.
- For projects that has electrical solutions are increased 2 weeks at the beginning.
- For projects that needs Painted in powder coating, it is increased by 1 week, the same two if it also has electrical solutions.
- For projects that has frosted vinyl are increased 2-3 more days at the end.

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